#### FLEETS FOR THE FUTURE

# **Aggregated Alternative Technology Alliance**

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# Fleets for the Future Project Objective



- Aggregate regional demand for propane, electric, and CNG vehicles and infrastructure
- Reduce the cost for fleets using cooperative procurement to obtain competitive pricing
- Demonstrate demand to manufactures of alternative fuel vehicles
- Develop resources to guide participating fleets through procurement implementation
- Catalog lessons learned to enable future cooperative procurement initiatives

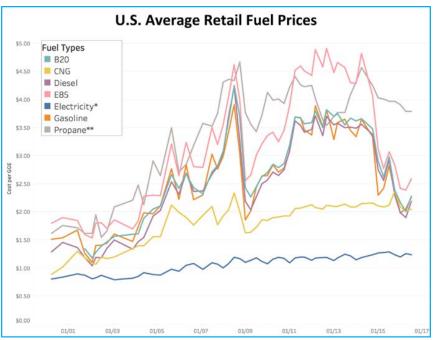




#### Motivation: budget stability, lower cost



- Increased Energy Security
- Consistent domestic fuel supply
- Relatively stable energy prices
- Increased energy budgeting and planning stability







### Why aren't AFVs more broadly used?











#### **Project Partners and Roles**



- National Association of Regional Councils project lead and development of private procurement
- Regional Councils develop and coordinate cooperative contracts for vehicles and infrastructure
  - MWCOG
  - Metropolitan Area Planning Council (Boston)
  - North Central Texas COG
  - Pima Association of Governments
  - Mid-America Regional Council (MARC)
- Clean Cities Coalitions: New York, Ohio, Utah, Washington state, Kansas City, Tucson, and metropolitan Washington – outreach and education support



#### **MWCOG Regional Partnership**





- Metropolitan Washington Council of Governments (COG)
- Baltimore Metropolitan Council (BMC) successor to the Regional Planning Council and Baltimore Regional Council of Governments.
- Mid-Atlantic Purchasing Team (MAPT) regional collaboration between COG's and BMC's cooperative purchasing committees to members with greater opportunities to save.
- Greater Washington Region Clean Cities Coalition (GWRCCC) USDOE designated program that promotes and assists in measurable improvements in regional reductions in the use of petroleum based fuels through a strong coalition of effective partnerships.





## Regional Eligibility



 Public and nonprofit fleets: state and local government, school districts, universities, and utilities



Vehicle type: light-, medium-, and heavy-duty



 Fuel type: compressed natural gas, propane, ethanol (E85), plug-in electric technology, hybrid electric technology (non plug-in medium- and heavy-duty only)



 Infrastructure type: compressed natural gas, E85, propane (LPG), Level 2 electric charging, and DC Fast Charging (DCFC)









#### Regional Procurement Timeline



- Soft Commitment Request Deadline: June 9
- Vehicle contract
  - Out for bid: August September
  - Contract award: November
- Infrastructure contract
  - Out for bid: October November
  - Contract award: December
- Purchase window
  - 1 year contract with 2 1-year renewals



#### Fleets for the Future Project web site:

http://www.fleetsforthefuture.org/metropolitan-washington/

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